



Leading you smartly!

COMPANY PROFILE



MISSION

ICT being a major part in nearly all business sectors in the current economy, our aim as Kings Consolidated is to provide satisfying ICT services as well as give digital solutions to our clients that will enable them to deal with the ever changing technology.

VISION

Our vision is to emerge as a distinguished ICT service provider both locally and beyond.

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Executive Summary

Kings Consolidated is an Information and Communication Technologies (ICT) service and products provider and software developer. In addition, we offer dynamic services and specialised support, we are committed to providing comprehensive solutions and services to midmarket businesses and focused strategic consulting services to enterprise businesses.

We supply computers and related accessories, integrated systems, servers, storage and networking devices and software.

We design, develop, support and promote software ICT applications using integrated, state-of-the-art technology. **Kings**

Consolidated's expertise covers:

- MIS for the government sector
- e-Government
- e-Procurement
- e-Business (B2C, B2B, B2E, etc.)
- e-Collaboration
- workflow, content, document and knowledge management
- communications middleware
- network management
- ICT security
- Broadband, mobile and satellite ICT applications
- outsourcing services, etc.

National Presence

Kings Consolidated undertakes a wide range of national missions and R&D projects. We are well-known to our customers as a supplier of ICT products and services to government institutions, NGO's, African agencies, national government administrations and the private sector.

Corporate Philosophy

Our corporate philosophy establishes the fundamental principles of our management system. Our worldwide operational and performance standards translate the corporate values into specific management expectations. We preserve a high level of business ethics characterised by integrity and honesty in all our business actions.

Corporate Values

Kings Consolidated commits to:

- adopting high standards of ethics in all its business actions and practices;
- providing its customers with high quality services, tailor-made to their needs and expectations;
- guaranteeing highly competitive services to its clients;
- engaging highly skilled personnel supported by an effective organisational structure;
- implementing an 'equal opportunities' and 'environmentally friendly' policy; and
- increasing shareholders' value.

Environmental Policy

As a responsible corporate entity, **Kings Consolidated** is committed to protecting the environment in compliance with the environmental laws and the practices of the communities where it operates.

While pursuing our activities we endeavour to minimise any adverse impact on air, water and land by means of pollution prevention and energy and water conservation. By doing so, we achieve cost savings, an increased operational efficiency, improved quality of products and services and ultimately, a safe environment for the community as a whole and a healthy workplace for our employees.

Our commitment is summarized to the following principles:

- application of good environmental practices globally;
- consideration of the environmental impact within the processes of development and engineering of our services/products;
- prevention of pollution by responsible management of materials, reduction of emissions and waste and efficient use of energy and natural resources;
- promotion of the idea of environmental responsibility among our employees; they are trained in managing their environmental responsibilities, dealing with day-to-day actions to help in preserving a healthy environment and reacting to environmental emergencies;
- monitoring of our environmental performance and setting measurable objectives and targets for achieving sustainable improvement;

- communicating with our employees and local communities regarding our environmental commitment and performance; and
- regular audits of our procedures to ensure conformance to our policy.

Human Resource

General Policy

Kings Consolidated recruits well educated, flexible and ambitious people who thrive on change and challenge, are innovative, self-confident and accept responsibility by taking initiative and adapting to a stimulating international working environment. We seek leadership traits, excellent communication skills, strong academic performance and relevant professional experience.

Previous experience in an international or multicultural environment can be very advantageous. **Kings Consolidated** intentionally recruits people from various localities, in order to allow for a transfer of experiences and bring people of different origins and cultures together to achieve a common goal.

The company offers highly competitive compensation packages and an excellent career development path. Our diverse workforce and multicultural environment helps our employees to balance their work and personal life. Our employees enjoy continuous learning and professional growth in a dynamic professional environment.

Products & Services

Computers and Peripherals

We have partnered with the best companies in the manufacturing of computers, to provide our clients with:

- Personal Computers
- MacBooks



- Laptops and Notebooks



- iPads and iPhones



- Laptop Accessories



- Game Consoles and Gaming Machines



- Tablets



Other products include:

Integrated Systems

Workload-optimized compute, storage, networking and software.

Servers

- Rack Servers



- Tower Servers
- Blade Servers
- Density Optimized



- Mission Critical Servers
- Servers for Cloud
- Server Management

Storage

- All-flash and Hybrid Storage
- Midrange and Enterprise Storage
- Entry-level Storage Systems
- Data Availability, Protection and Retention
- Software Defined Storage
- Management and Orchestration



Networking

- Switches



- Wireless LAN
- Campus and Branch Networking

- Data Center Networking
- Wide Area Network



- Access Points and Controllers

- Software Defined Networking
- Network Functions Virtualization
- Network Management



Software

Manage networks, apps, analytics and clouds.



Services include:

Consultancy Services

Kings Consolidated has extensive experience in the delivery of consulting services targeted at developing, promoting, stimulating and supporting clients in setting up and running their IT environment and information systems.

As an indication, consulting services involve the following key domains:

- **Project Management:** Management of project resources, risk management, financial management, change, risk and configuration management.
- **Quality Assurance, Management and Audit:** Project Quality Plans (PQP), functional and quality tests, quality assessments, quality audits, quality control and evaluation of the software development cycle, elaboration and implementation of Service Level Agreements (SLA).
- **Business Consultancy Services:** Description of a business, definition of business strategies and policies, creation, improvement and maintenance of business processes, collection of business and user requirements, Business Process Re-engineering (BPR), feasibility studies, vision documents and business case modelling.
- **IS Security:** Security studies, definition of security policies, security assessments and risk analysis of operational environments.

- **Enterprise Architecture:** Analysis of portfolio of information systems, analysis of organisational structures, development and enhancement of IS architecture, assessments of architecture maturity and data flow analyses.
- **IS Studies:** Technical studies, technical evaluations, implementation/deployment studies and hosting of information systems.
- **IT Training:** Provision of training on specific tools, methodologies and practices including ITIL, COBIT, COCOMO II, PRINCE 2, ISO, RUP, UML and RDBMS administration. Also, provision of training on setting up and operation of IT environments and systems.
- **Analysis and evaluation of ICT research:** Studies to assess impact and evaluate results of European research in ICT.
- **Provision of highly qualified personnel to work on the client's premises** (intra-muros) in key IT positions such as Project Managers, Senior Analysts and Senior Consultants.

Information & Communication Services

Kings Consolidated is a major provider of information, communication and promotional services, offering a complete package, from business to technical solutions and support:

- **Study:** analysis of research projects, products, tools, frameworks and identification of trends.
- **Approach:** assessment and improvement of communication and marketing strategies by proposing enhancements and new services.
- **Inform:** research, set-up and maintenance of news bulletin boards and newsletters, continuous monitoring of new developments, organisation of events, delivery of case studies and preparation of special publications.
- **Promote:** elaboration of a marketing approach and implementation of diverse communication tools and promotional actions such as websites, workshops, road-shows, audiovisual presentations and printed material.
- **Connect:** set-up and coordination of networks of experts and stimulation of interaction through conferences and organisation of workshops.

We deploy dedicated teams of communications specialists, technology experts, e-Government experts, editors, publishers, Event Managers, Production Coordinators and Technical Experts are deployed to undertake the full range of activities of the various projects commissioned by the European Institutions.

Application & Software Development

Designing and developing applications and software solutions has been a core and continuous activity of **Kings Consolidated**

since its very existence. We have developed with a wide range of national and international organisations some of their most popular and successful applications.

Kings Consolidated provides a wide range of own products, tools and platforms. We also undertake the development and support of tailor-made applications according to clients' needs. Our offerings rely on a wide range of COTS tools, as well as Open Source frameworks. We offer the best price/performance ratio and optimal Total Cost of Ownership (TCO) for the client.

Kings Consolidated covers the full lifecycle of application and software development. We maintain in-house competence and training centres and apply new and technologies and innovations.

Our processes are constantly revised to embrace world class, state-of-the-art

techniques. Our solutions are delivered as stand-alone or constituent parts of integrated, turn-key projects.

Kings Consolidated relies on modern and efficient IT and telecoms technology infrastructure comprising a wide spectrum of tools and platforms as well as laboratory and testing environments. Almost all the developed solutions are complex, critical, sensitive and high availability systems, operating under strict SLAs (Service Level Agreements). We follow well-proven and professional working methodologies. They rely on accumulated experience and know-how, software libraries, best practices and constant improvement methods.



Moreover, project specific metrics are defined and applied to ensure consistent results of a high standard. It relies on the use of a wide range of methodologies which include PRINCE2 for project management, UML/RUP and CMM (Capability Maturity Model) for software engineering, ITIL (Information Technology Infrastructure Library) for IT services management and others.

Integration Services

Kings Consolidated undertakes complex missions on a turnkey basis in the fields of IT and telecoms, which involve integrated delivery of applications, bundled with all necessary hardware and security

equipment. To ensure results of a high standard, the company follows state-of-the-art methodologies and relies on a wide spectrum of qualified and experienced staff as well as on a professional industrial environment for assembling, staging, testing and dispatching of equipment. This includes a dedicated laboratory employing all modern and innovative tools and concepts available today in the market.

Outsourcing - Managed Services

Kings Consolidated undertakes delivery of outsourcing and/or managed services for its clients. Such services are offered in strict compliance to the most efficient methodologies known today in the market (e.g. ITIL) and include support of IT and telecom systems and applications in production; 1st, 2nd and 3rd level support to users and administrators of specific applications; and provision of hosting services.



Research & Development

Current research interests of **Kings Consolidated** are on the following thematic areas:

- e-Government for governments at all levels, using open standards / FLOSS and facilitating access to information for all;
- advanced ICT solutions and policy developments for collaborative working environments, applicable to e-Business, e-Government, e-Health and e-Learning;
- Web 2.0 and Social Software (mashup, blogging, syndication, podcasting, advanced user interfaces);
- cognitive systems and human-computer interaction;
- digital libraries and technology-enhanced learning, Intelligent content, and Semantics (semantic Web services, semantically enhanced information retrieval, content annotation, ontology creation, advanced data and text mining and intelligent knowledge extraction);
- information security design and implementation applicable to identity management, authentication and authorisation, as well as rights management and privacy enhancing technologies; and
- use of Open Source Software for networked cooperative business processes (at global and regional level) and digital ecosystems, in cooperation with OW2 and other FLOSS consortia.

Partners & Tools

Kings Consolidated has established long term cooperation and business relations with a considerable number of hardware and software firms. We are a Systems Integrator, Value Added Reseller or Business Partner of a wide range of vendors, which include:

Networking & Telecommunications Equipment

- CISCO
- 3COM
- HP Enterprise

Computers & Peripherals

- Hewlett Packard
- HP Enterprise
- Sun
- IBM
- Transcend

Software

- IBM - FileNet
- HP
- Microsoft
- Oracle – BEA
- Kaspersky- Africa
- SUN - MySQL
- RSA
- Opentext
- EMC - Documentum

Tools

For the implementation of its projects **Kings Consolidated** makes extensive use, among others, of the following tools:

- Java
- Struts
- Tiles
- Hibernate
- Log4j
- Ant
- Maven
- CVS
- JMeter
- Middlegen
- Xdoclet
- EMMA
- JUnit
- HTTPUnit
- Eclipse
- Netbeans
- MySQL
- Spring
- iBatis
- AspectJ
- EHCACHE
- Quartz
- displaytag
- JasperReports
- iText
- Jakarta commons
 - ✓ Jaxen
 - ✓ JDOM

Contact Information

Website

<http://www.kingsconsolidated.com/>

Email

Main:

info@kingsconsolidated.com

Sales:

sales@kingsconsolidated.com

Human Resource:

hr@kingsconsolidated.com

Queries:

queries@kingsconsolidated.com

Telephone

+254720 904 603

+254780 904 603

Address

Summit House, 2nd Floor

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www.kingsconsolidated.com

+254 720 904 603/ +254 780 904 603

info@kingsconsolidated.com